

Rural Capital Grant

Meet Gary Webb, Tas Valley Exterior Cleaning



This grant has had a massive impact on my business growth. I've been able to take advantage of a gap in the market and act quickly to offer specialist solar panel cleaning service to businesses and residents. When fragile solar panels become dirty, they can lose up to 40% of their output, which means wasted energy and money. Specialist equipment is then required to undertake delicate cleaning. When I realised nobody else seemed to be offering this service, I set up a separate business called The Solar Panel Cleaning Specialists and applied for a Rural Capital Grant. I've recently acquired a cherry picker, and now I need to look at employing more people too.

I was impressed by how smooth the whole grant application process was and I only wish I'd known about Business Builder support earlier.



Gary Webb started his first exterior cleaning business, in 2021 and then started Solar Panel Cleaning Specialist Ltd in 2024. Thanks to a rapidly-growing customer base Gary plans to employ more people.

